

# A TechnoKey Learning Case Study



## Company Name

iamneo



## Industry

Educational Technology Services



## Scope Of Work

Staff Augmentation



## Type of Resource

IT resources



## Initiation of Resource Deployment

From May , 2023



## Type of Document

Case Study



## Tech Stack



ReactJS



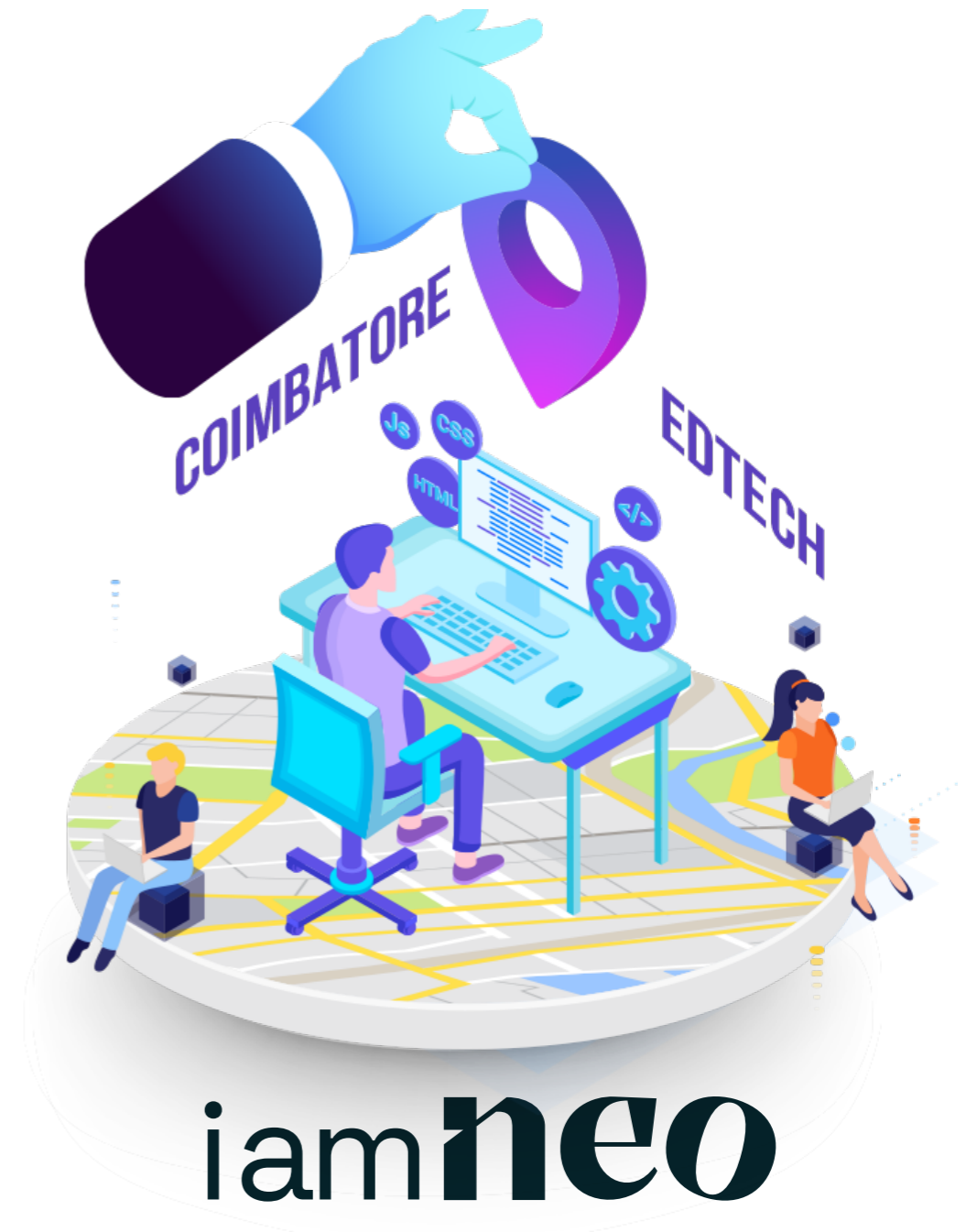
MongoDB



Node.js



Angular



## Client Accolade

We have approached Techno Tackle and its subsidiary, Technokey Learning, to address our resource crunch for technical content preparation and training needs. They have outsourced highly technically skilled developers and trainers to us, who excel in delivering high quality work.

The efficiency of the hiring team is paramount and they are remarkably flexible, providing resources in various technologies within the specified turnaround time (TAT).

We, at iamneo, express our interest in establishing a long term collaboration with them for fulfilling our ongoing resource needs.



**Ms. Mythili Aruchamy**

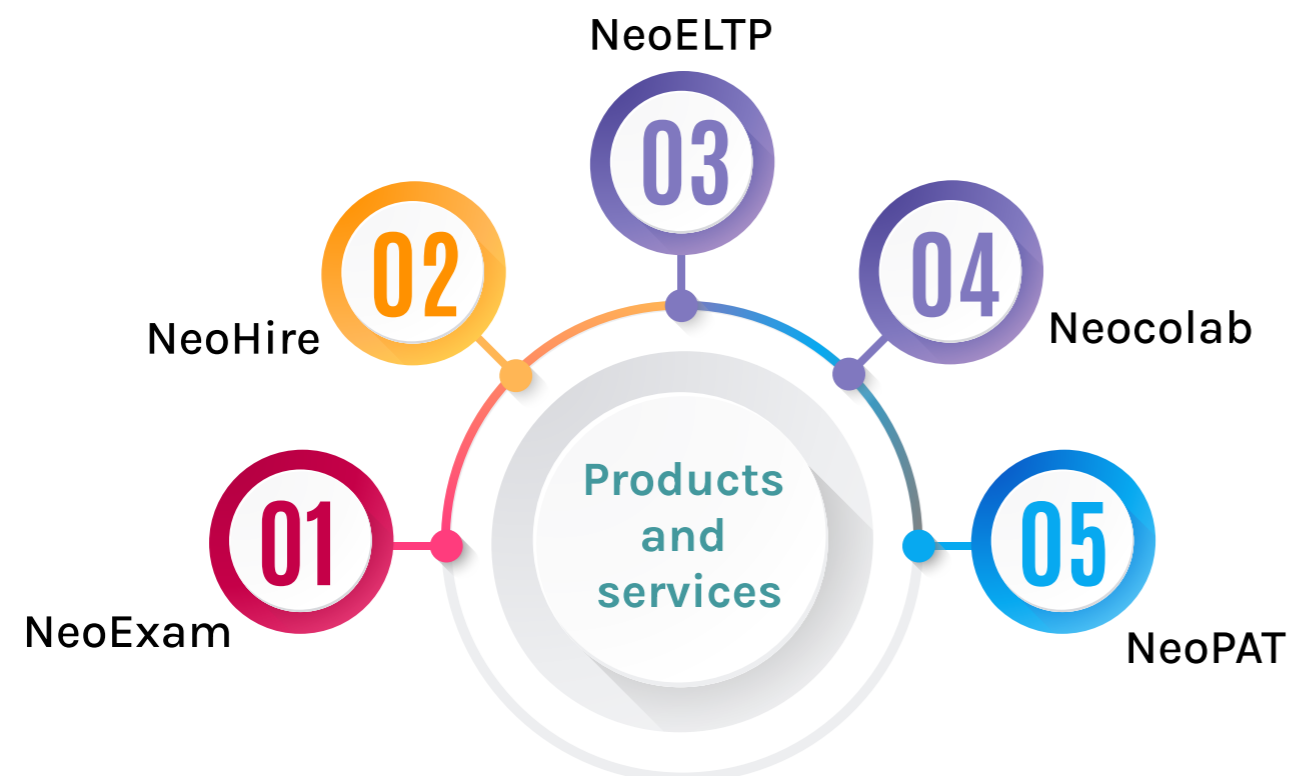
Program Manager

iamneo

## About The Client Company

'iamneo' is a leading AI powered EdTech organization headquartered in Coimbatore, India. Founded in 2016 as Examly, they have since grown into a company offering a suite of learning and assessment solutions for universities and enterprises.

iamneo website [Click here](#)



## Their Services Include

01

Offer learning and assessment solutions for universities and enterprises

02

Develop AI-powered platforms for education and recruitment

03

Provide solutions for campus hiring, workforce upskilling and corporate training

04




Partner with universities and companies to create a more efficient and effective learning ecosystem

## Client Objectives

### Understanding NeoExam - a product of iamneo

Neo Exam is an assessment platform designed for scalable and secure exam conductance. It aids universities and colleges in conducting diverse exams accurately through its robust features. Its custom CoE software automates the exam cycle, minimizing human errors and is backed by advanced AI and machine learning algorithms for a comprehensive examination solution.

Neo Exam is being used in various scenarios :

-  Semester Examinations
-  Admission/ Entrance Examinations
-  Internal Examinations



## Seeking technical experts for NeoExam customization

- 📌 The Client's Objective Is To Generate New Technical Questions, Code Snippets, Modify Existing Technical Questions And Assignments And Create New Assignments With Answers In Various Software Technologies Such As React.Js, Node.Js, Express.Js, MongoDB , Angular , Java Spring Boot And More.
- 📌 With these enhancements, the client aims to create both new assessments with a unique set of questions and incorporate modifications to existing assessments into the Neo Exam product, enhancing its dynamism and efficiency as an assessment tool.
- 📌 To meet the aforementioned client needs, the client is actively seeking experts proficient in React.js, Node.js, Express.js, MongoDB , Angular , Java Spring boot and other relevant technologies. Their goal is to enhance the NeoExam assessment platform by either customizing existing assessments or creating new ones.



### Seeking qualified trainers

The client is looking for experienced senior trainers and junior trainers to teach college students in various software technologies like Java, Java Spring Boot, React.js, Node.js, AWS cloud, software testing and C++ and more. This is in line with the syllabus jointly created by the college and the client.



## Client Expectations and Contract Specifications



Our client approached us to address their operational needs, ensuring that the resources possessed the necessary and specialized skills for the NeoExam customization and qualified trainers in accordance with the required specifications.



The client has specified that the contract duration will be one to three months with the possibility of extension based on their requirements.



The client not only expects us to bring in skilled contract resources within a very short timeframe but also wants us to ensure that they work well with their internal team, meeting deadlines and staying together.

# Staffing Solutions In Action

We Extensively Discussed Client's Expectations And Our Hiring Team Concentrated On Ensuring Successful Onboarding And Efficiency In Subsequent Stages.



Job Analysis



Resume



Skill

Recruitment

## Networking and Sourcing



We closely collaborated with freelance IT trainers and consistently kept track of their availability for our assignments.

We closely collaborated with established IT firms, and tracked a pool of bench resources to meet the staffing needs.

We also checked it against our internal resources tracker to find suitable profiles within our company.

We also posted job listings on employment portals to effectively source the required positions.

Daily stand up calls were scheduled in the morning and evening to gather updates on the status of sourcing candidates.

## Assessing and shortlisting the profiles

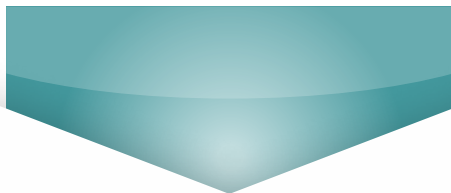
Profiles that match the job description are selected for pre screening. During prescreening, the hiring team evaluates candidates professional experience details and communication skills.



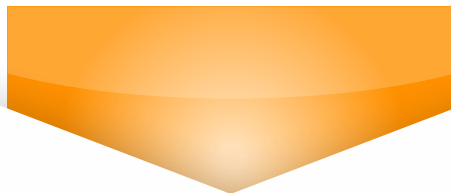

Before sharing the profiles with the client, technical skills of the candidates were evaluated using the Xobin application [click here](#) to determine their technical proficiency.



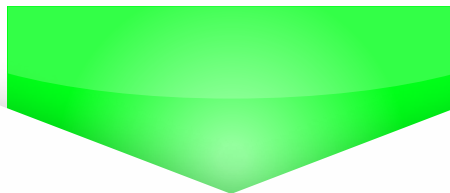

## Client Engagement and Execution



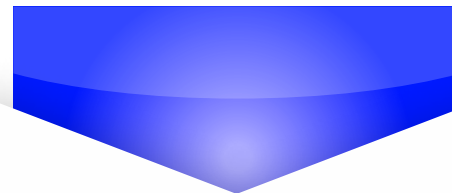

Qualified profiles were shared with the client along with attached technical assessment reports.




The client conducted technical interviews and shared the selection list with us to initiate the onboarding process.



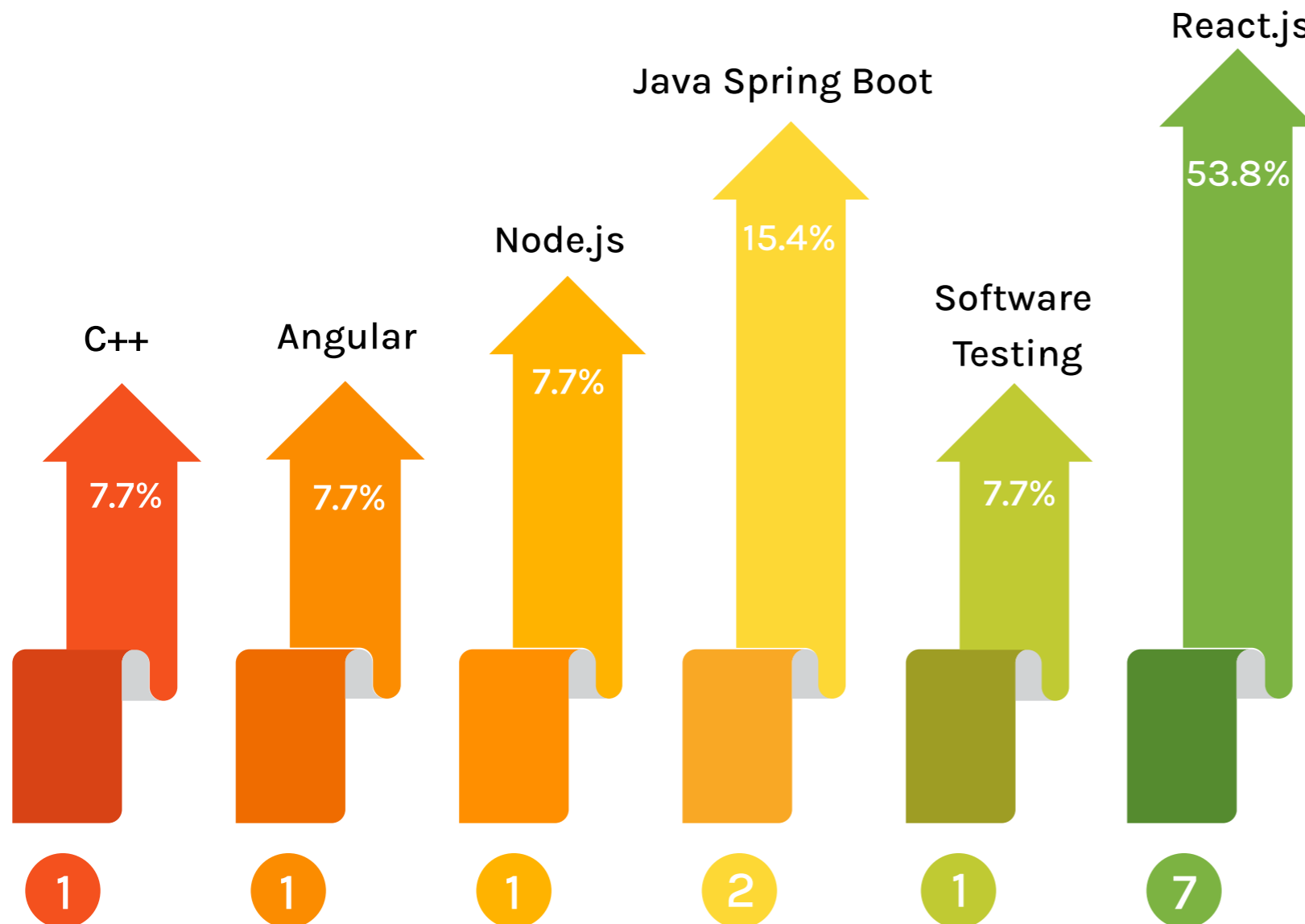
As a result of the hiring team's effort, we have shared over 20+ profiles and 10+ candidates have been successfully onboarded by the client.



The hiring team assisted the client in onboarding candidates. Additionally, the team supports the relieving process on the candidate's last working day.



## The Results



The client aimed to bring on board only the best candidates and successfully enlisted over 10+ skilled individuals from a pool of 20+ profiles shared by us.

By utilizing a strong resourcing strategy and an extensive network, we successfully onboarded qualified candidates promptly.

## A TechnoKey Learning Case Study



Our swift onboarding of technical expertise eased the load on the client's internal developers, contributing to a successful project completion.

Ultimately, the client recognizes us as a trusted resource partner and we take pride in being one of their trusted resource collaborators.

We have received positive feedback from the client, acknowledging the exceptional quality of the trainer's teaching. The client expresses interest in extending the contract of the trainer for an additional duration.

## Connect With Us

Stay connected with TechnoKey Learning on [our LinkedIn page](#).

Browse TechnoKey Learning website [here](#)

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**We appreciate your interest in connecting with us and look forward  
to collaborating with you**